



NATIONAL ASSOCIATION OF CERTIFIED VALUATION ANALYSTS

1111 Brickyard Road, Suite 200, Salt Lake City, UT 84106 P: (801) 486-0600 F: (801) 486-7500 Web: www.nacva.com

INSTITUTE OF BUSINESS APPRAISERS

P.O. Box 17410, Plantation, FL 33318 P: (954) 584-1144 F: (954) 584-1184 Web: www.go-iba.org



NACVA AND THE IBA'S 2010 ANNUAL CONSULTANTS' CONFERENCE *SESSION SUMMARY*
JUNE 2—5, 2010 THE FONTAINEBLEAU MIAMI BEACH MIAMI BEACH, FL USA

Track: ValuSource Software

Session Date / Time: Saturday, June 5, 2010 / 10:30am – 11:30am **or** 11:40am – 12:40pm

Session Title: *Using RMA Valuation Edition*

Session Summary: Discover the most accurate way to benchmark a target company against its peers with the new enhanced RMA Annual Statement Studies™ product specifically for appraisers. In addition to the national data contained in the standard RMA Annual Statement Studies™ database, the Valuation Edition contains enhanced financial ratios, including national and regional data, the entire distribution curve for every variable, an income statement and balance sheet presented in dollars (\$) as well as in percentages (%), and industry growth rates. Learn to use the new dashboard tool to create “visual” benchmarks in two minutes.

CPE Hours / Fields of Study: One (1) hour / Specialized Knowledge and Applications (SK&A)

Presenter Bio: **Dave Miles**, has been the Business Valuation Manager at ValuSource for over seven years. His duties include creating software that utilizes the standards and common theory of business valuation. The software has been available in different incarnations since 1984 and Dave was personally involved with, among others, the release of BVM Pro 1.0, BVM Pro 2.0 and BVM Pro 4.0. He was also integral to the report writers that interact with these programs. Prior to joining ValuSource, Dave was the CFO of an 80 million dollar financial institution.

