



Consultants' Training Institute™

I n s t r u c t o r B i o g r a p h y



J. Richard Claywell

CPA, CVA, CM&AA, CFD

Richard Claywell CPA

1560 W Bay Area Boulevard, Suite 105

Friendswood, Texas 77546

P: (281) 448-7531

F: (281) 286-8121

E: Richard@biz-valuation.com

J. Richard Claywell, who began providing business valuations in 1985, joined the National Association of Certified Valuation Analysts (NACVA) in 1993 and was certified as a Certified Valuation Analyst in 1994. He has served on the NACVA Executive Advisory Board (1995-1997) and the Government Valuation Analyst Board (GVA) (which supervised the accreditation and continuing education of government officials (IRS) in business valuations) from 1997 to 2004. He served as Chairman of the GVA Board from 1999 to 2001. He has been an active member of the valuation examination team since 1995 and served as its Chairman from 1998 to 2000. He has been on the NACVA training team since 1994 and has taught numerous courses for NACVA as well as the American Institute of Certified Public Accountants, Internal Revenue Service, Texas Society of Enrolled Agents, Center for Professional Education, University of Houston, National Business Institute and other professional organizations.

Richard received the Certified in Fraud Deterrence (CFD) certification from NACVA in 2004, when the credential was introduced. Richard is also an instructor for the CFD program and currently serves as the Chairman of the Fraud Deterrence Committee.

Richard received the Certified in Mergers and Acquisitions (CM&AA) designation from the Alliance of Merger and Acquisition Advisors in 2001 and has been active with assisting business owners in determining the value of their companies and assisting in exit planning strategies for the business owners.

Richard is the chief architect of Business Valuation Pro™ (BVMPPro) and its report writer, Business Valuation Quality Control Editor (BVQ)™. BVMPPro is a business valuation software program marketed through the software division of ValuSource.

Richard has written for many publications, including Business Today and The Texas Law Reporter, has coauthored two books, Business Valuation Strategies and Capitalization and Discount Rates: The Value of Risk.

He is active in the Houston Chapter of CPAs, and is president of NACVA's Texas State Chapter. Richard's special areas of focus are in determining the value for closely held companies and assisting business owners in successfully exiting from their businesses. Richard has valued companies for determining a sales price for exit/succession planning, adequacy of life insurance, buy/sell agreements, employee stock ownership plans, estate and gift, family limited partnerships, determining goodwill, disruption of business, dissenting shareholder actions, divorce, economic loss and intellectual property.

Instructor of

Business Fraud – Deterrence, Detection and Investigation
Schemes and Interviewing Techniques